



STATE OF INDIANA

Mike Braun, Governor

DEPARTMENT OF ADMINISTRATION Commissioner's Office

Indiana Government Center South
402 West Washington Street, Room W462
Indianapolis, IN 46204

Award Recommendation Letter

Date: June 19, 2026

To: Mike Huth, Health & Human Services Category Director
Indiana Department of Administration

Signed by:

Mike Huth

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From: Robert Cohen, Governance Director
Indiana Department of Administration

Subject: Recommendation of Selection for RFS 26-86221, CDL Third Party Skills Test Sites

Based on its evaluation of responses to RFS 26-86221, it is the evaluation team's recommendation that the following companies be selected to begin contract negotiations to administer CDL Third Party Skills Test Sites for the Indiana Bureau of Motor Vehicles (BMV).

Selected Respondents

- A-1 CDL Testing, LLC
- AUTOMEDON CDL TESTING, LLC
- Exco, Inc. dba AB Driver Testing
- MISTER "P" CDL TESTING SITE, INC.
- ProSafe CDL, LLC
- ROPE LLC
- Schneider National Carriers, INC

The terms of this recommendation are included in this letter.

The evaluation team received nine (9) proposals from:

1. A-1 CDL Testing, LLC (A-1)
2. AUTOMEDON CDL TESTING, LLC (Automedon)
3. Exco, Inc. dba AB Driver Testing (Exco)
4. GOV-RESOURCES & MGMT LLC (Gov Resources)
5. MIDWEST DRIVING ACADEMY, LLC (Midwest Driving Academy)
6. MISTER "P" CDL TESTING SITE, INC. (MRP)
7. ProSafe CDL, LLC (ProSafe)
8. ROPE LLC (Rope)
9. Schneider National Carriers, INC (Schneider)

The proposals were evaluated by BMV and IDOA according to the following criteria established in the RFS:

Criteria	Points
1. Adherence to Mandatory Requirements	Pass/Fail
2. Management Assessment/Quality (Business and Technical Proposal)	100

Total: 100 points

The proposals were evaluated according to the process outlined in Section 3.2 ("Evaluation Criteria") of the RFS. Scoring was completed as follows:

A. Adherence to Requirements

Each proposal was reviewed for responsiveness and adherence to mandatory requirements. All of the proposals were deemed responsive and adhered to the mandatory requirements.

B. Management Assessment/Quality: Initial Scoring

The Respondents' proposals were each evaluated based on their respective Business Proposal and Technical Proposal.

Business Proposal

For the Business Proposal evaluation, the evaluation team considered the information the Respondent provided in the Business Proposal. These areas were reviewed to assess the Respondent's ability to serve the State:

- Company Information
- References

Technical Proposal

For the Technical Proposal evaluation, the evaluation team considered the Respondent's proposal in the following areas:

- Company Experience and Knowledge
- Staffing
- Testing
- Equipment
- Test Site
- Fees
- Performance
- Disaster Recovery

C. IDOA Scoring

The evaluation team's scoring is based on a review of the Respondent's proposed approach to each section of the Business Proposal and Technical Proposal. The Respondents' total scores out of 100 possible points were tabulated and are as follows:

Table 7: Final Evaluation Scores

Respondent	Total Score
Points Possible	100
A-1	82.25
Automedon	97.50
Exco	83.25
Gov Resources	22.25
Midwest Driving Academy	31.50
MRP	80.00
ProSafe	97.00
Rope	46.50
Schneider	83.00

Award Summary

During the course of evaluation, the State scrutinized all proposals to determine the viability to meet the goals of the program and the needs of the State. The team evaluated proposals based on the stipulated criteria outlined in the RFS document.

The term of the contract shall be for a period of four (4) years from the date of contract execution. There may be one (1) one-year renewal for a total of five (5) years at the State's option.